FINANCIAL STATEMENTS



FOR THE YEARS ENDED DECEMBER 31, 2015 AND 2014

CONTENTS

		PAGE NO
INDEPENDEN	T AUDITOR'S REPORT	2
EXHIBIT A -	Statements of Financial Position, as of December 31, 2015 and 2014	3
EXHIBIT B -	Statements of Activities and Changes in Net Assets, for the Years Ended December 31, 2015 and 2014	4
EXHIBIT C -	Statement of Functional Expenses, for the Year Ended December 31, 2015	5
EXHIBIT D -	Statement of Functional Expenses, for the Year Ended December 31, 2014	6
EXHIBIT E -	Statements of Cash Flows, for the Years Ended December 31, 2015 and 2014	7
NOTES TO FIN	NANCIAL STATEMENTS	8 - 10



INDEPENDENT AUDITOR'S REPORT

To the Board of Directors Transparency International-USA, Inc. Washington, D.C.

We have audited the accompanying financial statements of Transparency International-USA, Inc. (TI-USA), which comprise the statements of financial position as of December 31, 2015 and 2014, and the related statements of activities and changes in net assets, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of TI-USA as of December 31, 2015 and 2014, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

June 24, 2016

Gelman Kozenberg & Freedman

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STATEMENTS OF FINANCIAL POSITION AS OF DECEMBER 31, 2015 AND 2014

ASSETS

	2015	2014
CURRENT ASSETS		
Cash and cash equivalents Contracts receivable Contributions receivable Prepaid expenses	\$ 1,106,982 - 84,400 10,159	\$ 920,549 36,215 122,250 12,161
Total current assets	1,201,541	1,091,175
FIXED ASSETS		
Furniture and equipment Computer equipment	10,407 4,638	10,407 11,401
Less: Accumulated depreciation	15,045 <u>(14,004</u>)	21,808 (20,517)
Net fixed assets	1,041	1,291
NONCURRENT ASSETS		
Security deposit	4,895	4,895
TOTAL ASSETS	\$ <u>1,207,477</u>	\$ <u>1,097,361</u>
LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES		
Accounts payable and accrued expenses	\$ <u>105,785</u>	\$ <u>51,725</u>
OTHER LIABILITIES		
Deferred rent	814	
Total liabilities	106,599	51,725
NET ASSETS		
Unrestricted Temporarily restricted	1,050,878 50,000	1,045,636
Total net assets	1,100,878	1,045,636
TOTAL LIABILITIES AND NET ASSETS	\$ <u>1,207,477</u>	\$ <u>1,097,361</u>

STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS FOR THE YEARS ENDED DECEMBER 31, 2015 AND 2014

	2015						2014	
	Unro	stricted		orarily tricted		Total	Hn	Total restricted
SUPPORT AND REVENUE	Onies	<u>stricteu</u>	IXES	incleu		IOtal	<u> </u>	restricted
Contributions and grants Contracts Special event, net of expenses totaling \$66,353 in 2015 and	\$ 6	611,664 -	\$	50,000	\$	661,664 -	\$	668,291 83,522
\$61,402 in 2014 Interest income In-kind contributions		202,147 90 90,804		- - -		202,147 90 90,804		214,698 86 268,884
Total support and revenue		904,70 <u>5</u>		50,000	_	954 <u>,705</u>		<u>1,235,481</u>
EXPENSES								
Program Services	6	604,677			_	604,677	_	683,583
Supporting Services: Management and General Fundraising		209,928 84,858		- -	_	209,928 84,858		280,144 135,785
Total supporting services		<u> 294,786</u>			_	294,786	_	415,929
Total expenses	8	<u>399,463</u>			_	899,463	_	1,099,512
Changes in net assets		5,242		50,000		55,242		135,969
Net assets at beginning of year	1,0	045,636			_	1,045,636	_	909,667
NET ASSETS AT END OF YEAR	\$ <u>1,0</u>)50,87 <u>8</u>	\$	50,000	\$_	1,100,878	\$	<u>1,045,636</u>

STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2015

	Program Services	Management and General				Total Expenses	
Salaries	\$ 285,788	\$	127,119	\$	43,287	\$	456,194
Benefits and payroll taxes	89,364	Ψ	39,749	Ψ	13,536	Ψ	142,649
· ·	•		39,149		13,330		•
Printing and production	1,317		-		-		1,317
Consultants and temporary staff	6,927		687		13,314		20,928
Occupancy	51,501		22,908		7,801		82,210
Accounting and audit	39,754		14,892		5,071		59,717
Insurance	2,867		1,275		434		4,576
Depreciation	156		70		24		250
Telecommunications	4,370		1,492		508		6,370
Travel and entertainment	20,651		16		159		20,826
Postage and deliver	2,051		524		237		2,812
Supplies	2,498		705		320		3,523
Equipment and repairs	2,792		-		-		2,792
Other	3,837		491		167		4,495
In-kind professional services	90,804		-				90,804
TOTAL	\$ 604,677	\$	209,928	\$	84,858	\$	899,463

STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2014

	Program Services	Management and General		_		Total Expenses	
Salaries	\$ 255,337	\$	167,917	\$	38,854	\$	462,108
Benefits and payroll taxes	37,246		29,850		6,907		74,003
Printing and production	19,848		-		-		19,848
Consultants and temporary staff	16,217		169		62,492		78,878
Occupancy	28,509		38,367		11,976		78,852
Accounting and audit	31,656		33,784		10,545		75,985
Insurance	1,712		2,305		719		4,736
Depreciation	90		122		38		250
Telecommunications	2,596		2,424		792		5,812
Travel and entertainment	11,567		1,218		2,494		15,279
Postage and deliver	861		532		171		1,564
Supplies	2,562		343		177		3,082
Equipment and repairs	3,224		205		-		3,429
Other	3,274		2,908		620		6,802
In-kind professional services	268,884		-				268,884
TOTAL	\$ 683,583	\$	280,144	\$	135,785	\$	1,099,512

STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2015 AND 2014

		2015	2014	
CASH FLOWS FROM OPERATING ACTIVITIES				
Changes in net assets	\$	55,242	\$	135,969
Adjustments to reconcile changes in net assets to net cash provided by operating activities:				
Depreciation		250		250
(Increase) decrease in: Contracts receivable Contributions receivable Prepaid expenses		36,215 37,850 2,002		(24,010) (85,450) (1,226)
Increase (decrease) in: Accounts payable and accrued expenses Deferred rent	_	54,060 814		3,533
Net cash provided by operating activities		186,433	_	29,066
Net increase in cash and cash equivalents		186,433		29,066
Cash and cash equivalents at beginning of year		920,549	_	891,483
CASH AND CASH EQUIVALENTS AT END OF YEAR	\$_	1,106,982	\$	920,549

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2015 AND 2014

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND GENERAL INFORMATION

Organization -

Transparency International-USA, Inc. (TI-USA) is a non-profit organization, incorporated in the Commonwealth of Virginia in 1993 and located in Washington, D.C. TI-USA was organized for the charitable and educational purpose of educating the public, companies and governmental agencies as to the prevalence of corruption and extortion in international business transactions and mobilizing reform efforts. TI-USA encourages the adoption of international business standards of conduct, supports multilateral governmental initiatives to reduce corruption, and works with other chapters to promote reform. TI-USA is affiliated with Transparency International, with its headquarters in Berlin, Germany, as part of a growing worldwide network of separately organized and run organizations having a common goal of ending corruption. TI-USA provides expertise and raises funds to support Transparency International worldwide.

Basis of presentation -

The accompanying financial statements are presented on the accrual basis of accounting, and in accordance with FASB ASC 958, *Not-for-Profit Entities*.

Cash and cash equivalents -

TI-USA considers all cash and other highly liquid investments with initial maturities of three months or less to be cash equivalents.

Bank deposit accounts are insured by the Federal Deposit Insurance Corporation (FDIC) up to a limit of \$250,000. At times during the year, TI-USA maintains cash balances in excess of the FDIC insurance limits. Management believes the risk in these situations to be minimal.

Receivables (contracts and contributions) -

All receivables approximate fair value and are due within one year. Management considers all amounts to be fully collectible. Accordingly, an allowance for doubtful accounts has not been established.

Fixed assets -

Fixed assets in excess of \$1,500 are capitalized and stated at cost. Fixed assets are depreciated on a straight-line basis over the estimated useful lives of the related assets, generally three to ten years. The cost of maintenance and repairs is recorded as expenses are incurred. Depreciation expense for the years ended December 31, 2015 and 2014 totaled \$250 each year.

Income taxes -

TI-USA is exempt from Federal income taxes under Section 501(c)(3) of the Internal Revenue Code. Accordingly, no provision for income taxes has been made in the accompanying financial statements. TI-USA is not a private foundation.

Uncertain tax positions -

For the years ended December 31, 2015 and 2014, TI-USA has documented its consideration of FASB ASC 740-10, *Income Taxes*, that provides guidance for reporting uncertainty in income taxes and has determined that no material uncertain tax positions qualify for either recognition or disclosure in the financial statements.

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2015 AND 2014

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND GENERAL INFORMATION (Continued)

Net asset classification -

The net assets are reported in two self-balancing groups as follows:

- **Unrestricted net assets** include unrestricted revenue and contributions received without donor-imposed restrictions; these net assets are available for TI-USA's general operations.
- Temporarily restricted net assets include revenue and contributions subject to donor-imposed stipulations that will be met by the actions of TI-USA and/or the passage of time.
 When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the Statements of Activities and Changes in Net Assets as net assets released from restrictions. There were no temporarily restricted net assets as of December 31, 2014.

Revenue recognition -

Unrestricted and temporarily restricted contributions and grants are recorded as revenue in the year notification is received from the donor. Temporarily restricted contributions and grants are recognized as unrestricted support only to the extent of actual expenses incurred in compliance with the donor-imposed restrictions and satisfaction of time restrictions. Such funds in excess of expenses incurred are shown as temporarily restricted net assets in the accompanying financial statements.

Contracts are recorded as unrestricted revenue as reimbursable costs are incurred; contract funding received in advance of incurring the related expenses is recorded as deferred contract revenue in the accompanying Statements of Financial Position. Contract revenue earned, but not collected, is recorded as a contract receivable in the accompanying Statements of Financial Position.

In-kind contributions -

In-kind contributions consist of time donated by attorneys and other professionals who provide expertise related to TI-USA's programmatic purpose. These services are reported at their actual value, based on the number of donated hours and billing rates of professional services rendered. The value of contributed services provided for TI-USA has been reported as "In-kind professional services" in the accompanying Statements of Functional Expenses, and totaled \$90,804 and \$268,884 during the years ended December 31, 2015 and 2014, respectively.

Use of estimates -

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Accordingly, actual results could differ from those estimates.

Functional allocation of expenses -

The costs of providing the various programs and other activities have been summarized on a functional basis in the Statements of Activities and Changes in Net Assets. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2015 AND 2014

2. TEMPORARILY RESTRICTED NET ASSETS

Temporarily restricted net assets at December 31, 2015 and 2014 consisted of the following:

	2015			2014		
Restricted for Time: General Support	\$	50,000	\$_	_		

3. LEASE COMMITMENT

TI-USA rents office space in Washington, D.C. under a lease currently set to expire on November 30, 2018. Under the terms of the lease, TI-USA is responsible for its proportionate share of the building's real estate taxes. Additionally, the lease requires an annual three and one-half percent rent escalation adjustment. Accounting principles generally accepted in the United States of America require that the total rent commitment should be recognized on a straight-line basis over the term of the lease. Accordingly, the difference between the actual monthly payments and the rent expense being recognized for financial statement purposes has been recorded as a deferred rent liability in the Statements of Financial Position. As of December 31, 2015, the deferred rent liability was \$814.

Future minimum lease payments at December 31, 2015 are as follow:

Year Ending December 31,

	\$ 252,020
2018	 81,896
2017	86,526
2016	\$ 83,598

Occupancy expense during the years ended December 31, 2015 and 2014 totaled \$82,210 and \$78,852, respectively.

4. RETIREMENT PLANS

TI-USA has a retirement plan under Section 401(k) of the Internal Revenue Code. The plan covers all employees. Employees with at least one year of service are eligible to receive discretionary contributions from TI-USA. Employees may make contributions to the plan up to the maximum allowed by the Internal Revenue Code.

The plan does not provide for TI-USA to make any mandatory contributions. However; TI-USA may make contributions to the plan if approved by the Board of Directors. During 2015 and 2014, contributions of \$17,380 and \$27,585, respectively, were made to the retirement plan.

5. SUBSEQUENT EVENTS

In preparing these financial statements, TI-USA has evaluated events and transactions for potential recognition or disclosure through June 24, 2016, the date the financial statements were issued.